This Lease is made and entered into between

## Parcel 47D LLC, c/o Republic Properties Corporation

(Lessor), whose principal place of business is 1280 Maryland Avenue, SW Suite 280, Washington DC 20024, and whose interest in the Property described herein is that of Fee Owner, and

### The United States of America

(Government), acting by and through the designated representative of the General Services Administration (GSA), upon the terms and conditions set forth herein.

Witnesseth: The parties hereto, for the consideration hereinafter mentioned, covenant and agree as follows:

Lessor hereby leases to the Government the Premises described herein, being all or a portion of the Property located at

### 1201 Maryland Avenue SW, Washington DC 20024-1629

and more fully described in Section 1 and Exhibit A-1, A-2, A-3, together with rights to the use of parking and other areas as set forth herein, to be used for such purposes as determined by GSA.

### **LEASE TERM**

To Have and To Hold the said Premises with its appurtenances for the term beginning upon acceptance of the Premises as required by this Lease and continuing for a period of

### 15 Years, 15 Years Firm,

The commencement date of this Lease, along with any applicable termination and renewal rights, shall be more specifically set forth in a Lease Amendment upon substantial completion and acceptance of the Space by the Government.

In Witness Whereof, the parties to this Lease evidence their agreement to all terms and conditions set forth herein by their signatures below, to be effective as of the date of delivery of the fully executed Lease to the Lessor.

FOR THE	FO
Name: S Title: President	Na Tit
Entity Name: Parcel 47D LLC	General Services Administration, Public Buildings Service
Date: 9/4/2013	Date: Declimber 4, 2013
WITNESSED FOR THE LESSOR BY:	
Name: JUSAN HINDON Title: VICE President	

The Information collection requirements contained in this Solicitation/Contract, that are not required by the regulation, have been approved by the Office of Management and Budget pursuant to the Paperwork Reduction Act and assigned the OMB Control No. 3090-0163.

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Date:

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### **SECTION 1** THE PREMISES, RENT, AND OTHER TERMS

#### 1.01 THE PREMISES (JUN 2012)

The Premises are described as follows:

- Office and Related Space: 87,286 rentable square feet (RSF), yielding 73,934 ANSI/BOMA Office Area (ABOA) square feet (SF) of office and related Space located on the partial 5th, 6th, and entire 7th floor(s), of the Building, as depicted on the floor plan(s) attached hereto as Exhibit A-1, A-2, A-3.
- Common Area Factor: The Common Area Factor (CAF) is established as 1.18 percent. This factor, which represents the conversion from B. ABOA to rentable square feet, rounded to the nearest whole percentage, shall be used for purposes of rental adjustments in accordance with the Payment Clause of the General Clauses.

### **EXPRESS APPURTENANT RIGHTS (JUN 2012)** 1.02

The Government shall have the non-exclusive right to the use of Appurtenant Areas, and shall have the right to post Rules and Regulations Governing Conduct on Federal Property, Title 41, CFR, Part 102-74, Subpart C within such areas. The Government will coordinate with Lessor to ensure signage is consistent with Lessor's standards. Appurtenant to the Premises and included in the Lease are rights to use the following:

Parking: The location of the 8 parking spaces as depicted on the plan attached hereto as Exhibit B, reserved for the exclusive use of the Government, of which 8 shall be structured/inside parking spaces. In addition, the Lessor shall provide such additional parking spaces as required by the applicable code of the local government entity having jurisdiction over the Property any such additional spaces shall be provided at market rates which shall be subject to adjustment over time.

Antennas, Satellite Dishes, and Related Transmission Devices: Space located on the roof of the Building sufficient in size for the installation and placement of the telecommunications equipment as such may be described herein, together with the right to access the roof and use of, all Building areas (e.g., chases, plenums) necessary for the use, operation and maintenance of such equipment at all times during the term of this Lease. Should the Government wish to place a rooftop antenna or antennae on the Building, subject to Lessor's reasonable approval normal size and location restrictions, then there will be an additional charge. The additional charge per antenna, should the Government elect to add such equipment, shall be subject to annual increases. These antenna licenses shall be substantially in the same form as Lessor's other Government antenna SLA's.

### **RENT AND OTHER CONSIDERATION (SEP 2012)** 1.03

The Government shall pay the Lessor annual rent, payable in monthly installments in arrears, at the following rates: A.

	FIRM TERM	
	ANNUAL RENT	
SHELL RENT	\$1,947,976.35	
TENANT IMPROVEMENTS RENT	\$ 315,582 84	
OPERATING COSTS <sup>3</sup>	\$ 1,002,914.41	
BUILDING SPECIFIC AMORTIZED CAPITAL <sup>4</sup>	\$ 224,966.40	
PARKING	\$ 0.00	
TOTAL ANNUAL RENT	\$3,491,440.00	

Shell rent (Firm Term) calculation: \$22.3172 per RSF multiplied by 87,286 RSF

<sup>2</sup>The Tenant Improvement Allowance of \$2,592,865.38 is amortized at a rate of 9 percent per annum over 15 years.

<sup>2</sup>Operating Costs rent calculation: \$11.4900 per RSF multiplied by 87,286 RSF

<sup>4</sup>Building Specific Amortized Capital (BSAC) of \$1,848,350 are amortized at a rate of 9 percent per annum over 15 years

- This sub-paragraph is intentionally deleted. B.
- This sub-paragraph is intentionally deleted. C.
- This sub-paragraph is intentionally deleted. D.
- If the Government occupies the Premises for less than a full calendar month, then rent shall be prorated based on the actual number of days E of occupancy for that month.
- Rent shall be paid to Lessor by electronic funds transfer in accordance with the provisions of the General Clauses. Rent shall be payable to the Payee designated in the Lessor's Central Contractor Registration (CCR). If the payee is different from the Lessor, both payee and Lessor must be registered in CCR.

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- G. Lessor shall provide to the Government, in exchange for the payment of rental and other specified consideration, the following:
  - The leasehold interest in the Property described in the paragraph entitled "The Premises."
- All costs, expenses and fees to perform the work required for acceptance of the Premises in accordance with this Lease, including all costs for labor, materials, and equipment, professional fees, contractor fees, attorney fees, permit fees, inspection fees, and similar such fees, and all related expenses;
- 3. Performance or satisfaction of all other obligations set forth in this Lease; and all services, utilities, and maintenance required for the proper operation of the Property, the Building, and the Premises in accordance with the terms of the Lease, including, but not limited to, all inspections, modifications, repairs, replacements, and improvements required to be made thereto to meet the requirements of this Lease.
- H. This sub-paragraph is intentionally deleted.
- 1. The Lessor shall grant the Government additional cash allowance equal to \$621,045.60. The Government, at its sole discretion, may elect to use the additional cash allowance to fund additional improvements or as additional free rent.

### 1.04 BROKER COMMISSION AND COMMISSION CREDIT (JUN 2012)

- A. DTZ Americas Inc. (Broker) is the authorized real estate Broker representing GSA in connection with this Lease transaction. The total amount of the Commission is and is earned upon Lease execution, payable according to the Commission Agreement signed between the two parties. Only of the Commission will be payable to DTZ Americas Inc. with the remaining which is the Commission Credit, to be credited to the shell rental portion of the annual rental payments due and owing to fully recapture this Commission Credit. The reduction in shell rent shall commence with the first month of the rental payments and continue until the credit has been fully recaptured in equal monthly installments over the shortest time practicable.
- B. Notwithstanding the "Rent and Other Consideration" paragraph of this Lease, the shell rental payments due and owing under this Lease shall be reduced to recapture fully this Commission Credit. The reduction in shell rent shall commence with the first month of the rental payments and continue as indicated in this schedule for adjusted Monthly Rent:

The first 18 months (totaling \$5,237,160) of full service rent (including shell rent, amortized cost of tenant improvement allowance, amortized cost of building specific security, and cost of services) have been abated. Payment of rent shall commence in the nineteenth month of the lease term as specified below:

Month 19 Rental Payment \$290,953.33 minus prorated Commission Credit of	equals	adjusted 19th Month's Rent.
Month 20 Rental Payment \$290,953.33 minus prorated Commission Credit of	equals	adjusted 20th Month's Rent.
Month 21 Rental Payment \$290,953.33 minus prorated Commission Credit of \$	equals	adjusted 21° Month's Rent.

Month 22 Rental Payment shall commence in full.

- Subject to change based on adjustments outlined under the paragraph "Rent and Other Consideration."
- 1.05 INTENTIONALLY DELETED
- 1.06 INTENTIONALLY DELETED
- 1.07 DOCUMENTS INCORPORATED IN THE LEASE (SEP 2012)

The following documents are attached to and made part of the Lease:

DOCUMENT NAME	No. of Pages	Ехнівіт
FLOOR PLAN(S)	3	A-1, A-2, A-3
PARKING PLAN(S)	1	В
AGENCY SPECIFIC/SPECIAL REQUIREMENTS/PROGRAM OF REQUIREMENT — (PENDING)	27	
SECURITY REQUIREMENTS LEVEL III	11	C
SECURITY UNIT PRICE LIST	3	
GSA FORM 3517B - GENERAL CLAUSES	46	
GSA FORM 3518 - REPRESENTATIONS AND CERTIFICATIONS	10	
SMALL BUSINESS SUBCONTRACTING PLAN	13	
FIRE PROTECTION AND LIFE SAFETY EVALUATION FINDINGS	2	D

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## 1.08 TENANT IMPROVEMENT ALLOWANCE (AUG 2011)

The Tenant Improvement Allowance (TIA) for purposes of this Lease is \$35.07 per ABOA SF. The TIA is the amount that the Lessor shall make available for the Government to be used for TIs. This amount is amortized in the rent over the Firm Term of this Lease at an annual interest rate of 9 percent.

# 1.09 TENANT IMPROVEMENT RENTAL ADJUSTMENT (AUG 2011)

- A. The Government, at its sole discretion, shall make all decisions as to the use of the TIA. The Government may use all or part of the TIA. The Government may return to the Lessor any unused portion of the TIA in exchange for a decrease in rent according to the agreed-upon amortization rate over the Firm Term.
- B. The Government may elect to make lump sum payments for any or all work covered by the TIA. That part of the TIA amortized in the rent shall be reduced accordingly. At any time after occupancy and during the Firm Term of the Lease, the Government, at its sole discretion, may elect to pay lump sum for any part or all of the remaining unpaid amortized balance of the TIA. If the Government elects to make a lump sum payment for the TIA after occupancy, the payment of the TIA by the Government will result in a decrease in the rent according to the amortization rate over the Firm Term of the Lease.
- C. If it is anticipated that the Government will spend more than the allowance identified above, the Government shall have the right to either:
  - Reduce the TI requirements;
  - Pay lump sum for the overage upon substantial completion in accordance with the "Acceptance of Space and Certificate of Occupancy" paragraph;
  - Negotiate an increase in the rent.

## 1.10 TENANT IMPROVEMENT FEE SCHEDULE (JUN 2012)

For pricing TI costs, the following rates shall apply for the initial build-out of the Space.

	INITIAL Build-Out
ARCHITECT/ENGINEER FEES (\$ PER ABOA SF OR % OF TI CONSTRUCTION COSTS)	\$244,000
LESSOR'S PROJECT MANAGEMENT FEE (% OF TI CONSTRUCTION COSTS)	0%

For changes in the work during the initial improvements or security upgrades, the fees shall be 4%. After initial occupancy by the Government, the Landlord shall be entitled to a 5% mark-up during the remaining course of the lease over all costs. If the Landlord functions as the general contractor or construction manager, then the mark-up shall be 10%.

# 1.11 BUILDING SPECIFIC AMORTIZED CAPITAL (SEP 2012)

For purposes of this Lease, the Building Specific Amortized Capital (BSAC) is \$25.00 per ABOA SF. The Lessor will make the total BSAC amount available to the Government, which will use the funds for security related improvements. This amount is amortized in the rent over the Firm Term of this lease at an annual interest rate of 9 percent.

# 1.12 BUILDING SPECIFIC AMORTIZED CAPITAL RENTAL ADJUSTMENT (SEP 2012)

- A. The Government, at its sole discretion, shall make all decisions about the use of the Building Specific Amortized Capital (BSAC). The Government may use all or part of the BSAC. The Government may teturn to the lessor any unused portion of the BSAC in exchange for a decrease in rent (where applicable) according to the agreed-upon amortization rate over the Firm Term.
- B. The Government may elect to make lump-sum payments for any work covered by the BSAC. The part of the BSAC amortized in the rent shall be reduced accordingly. At any time after occupancy and during the Firm Term of the Lease, the Government, at its sole discretion, may elect to pay a lump sum for any part or all of the remaining unpaid amortized balance of the BSAC. If the Government elects to make a lump-sum payment for the BSAC after occupancy, the payment of the BSAC by the Government will result in a decrease in the rent according to the amortization rate over the Firm Term of the Lease.
- C. If it is anticipated that the Government will spend more than the BSAC identified above, the Government shall have the right to either:
  - Reduce the security countermeasure requirements;
  - 2. Pay a lump sum for the amount overage upon substantial completion in accordance with the "Acceptance of Space and Certificate of Occupancy" paragraph; or
  - 3. Negotiate an increase in the rent.

# 1.13 PERCENTAGE OF OCCUPANCY FOR TAX ADJUSTMENT (JUN 2012)

As of the Lease Award Date, the Government's Percentage of Occupancy, as defined in the "Real Estate Tax Adjustment" paragraph of this Lease is 17.281 percent. The Percentage of Occupancy is derived by dividing the total Government Space of 87,286 RSF by the total Building space of 505,098 RSF.

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#### INTENTIONALLY DELETED 1.14

#### 1.15 **OPERATING COST BASE (AUG 2011)**

The parties agree that for the purpose of applying the paragraph titled "Operating Costs Adjustment" that the Lessor's base rate for operating costs shall be \$11.49 per RSF (\$1,002,914.41/annum).

# RATE FOR ADJUSTMENT FOR VACANT LEASED PREMISES (JUN 2012)

In accordance with the paragraph entitled "Adjustment for Vacant Premises," if the Government fails to occupy or vacates the entire or any portion of the leased Premises prior to expiration of the term of the Lease, the operating costs paid by the Government as part of the rent shall be reduced by \$1.85 per ABOA SF of Space vacated by the Government.

### 1.17 **HOURLY OVERTIME HVAC RATES (AUG 2011)**

- a. The general cost for incidental (i.e., non-continuous) after hours HVAC service shall be \$79/Hour for all of the centrally conditioned general portions of the Premises (i.e., non-special, non-supplemental covered areas). That unit price shall be subject to:
- i. The unit price shall be subject to annual adjustment for proportionally to increase in average annual \$/KW from the second year after Lease commencement; and,
- ii. There shall be 2 hours per use minimum charge on weekdays; and a 4 hours minimum charge on weekends and Holidays.
- III. The Lessor will abate up-to 100% of the charge for the Government's incidental use of the extended normal work day general office areas (excluding special spaces with dedicated or unusual HVAC requirements) for the full 15 years of the Lease Term on the following basis:
- 1. The extended hours shall be for up-to 3 hours from end of normal operating time after on normal Government days of operation. 2. In the interests of not wasting energy and other resources, the Government shall designate if it needs the services for its extended hours use general office space in the Premises to receive after working hours HVAC that it believes needs to be conditioned. This determination
- shall be at the Government's sole reasonable discretion. 3. For the Government's requested information purposes only, in the first year: Assuming that the Government elects to fully utilize this after hours utility option, assuming 251 days/annum x 3 hours day x \$79 = \$59,487/Annum which would be abated over the initial Term of the Lease.
- b. For extended after-hours operations use, (i.e. non-incidental), the additional charges shall increase equitably to reflect Lessor's additional expenses for utility consumption, equipment servicing, staffing, accelerated wear-and-tear.
- c. Rooms that require special services shall be on special HVAC systems that are constructed by the Government as part of Tenant Improvements work.
- The cost of operating and maintaining such rooms shall be paid for as additional costs;
   The Lessor shall make available its reasonably available 24-7 separate condenser water loop. The Government may connect to such loop (in fleu of installing, operating and maintaining separate condenser water equipment on the rooftop.) In such event, the Government shall pay for it on a \$/Ton of connected load that the Lessor makes available. That charge shall be subject to reasonable annual adjustment. (For information only, the 2012 charges are \$45/Ton per month. Landlord is prepared to offer Government condenser water for about 90 Tons of connected load at this time.) For the Government's requested information purposes only, in the first year: Assuming supplemental cooling units utilizing the Building's 24/7 condenser water loop (instead of the Government having to bear the first cost expenses of installing, continuing maintenance, and higher energy use of it's own rooftop units), and the LAN and Security Rooms are estimated to be \$16,320/Annum.

#### 1.18 24-HOUR HVAC REQUIREMENT (APR 2011)

The hourly overtime HVAC rate specified above shall not apply to any portion of the Premises that is required to have heating and cooling 24 hours per day. If 24-hour HVAC is required by the Government for any designated rooms or areas of the Premises, such services shall be provided by the Lessor at an annual rate of \$N/A per ABOA SF of the area receiving the 24-hour HVAC. Notwithstanding the foregoing, Lessor shall provide this service at no additional cost to the Government if the Lessor provides this service to other tenants in the Building at no additional charge.

#### **BUILDING IMPROVEMENTS (SEP 2012)** 1.19

Before the Government accepts the space, the Lessor shall complete the following additional Building improvements:

All findings and recommendations found in the fire protection and life safety evaluation.

### HUBZONE SMALL BUSINESS CONCERNS ADDITITIONAL PERFORMANCE REQUIREMENTS (MAR 2012) 1.20

If the Lessor is a qualified HUBZone small business concern (SBC) that did not waive the price evaluation preference then as required by 13 C.F.R. 126,700, the HUBZone SBC must spend at least 50% of the cost of the contract incurred for personnel on its own employees or employees of other qualified HUBZone SBC's and must meet the performance of the work requirements for subcontracting in 13 C.F.R. § 125.6(c). If the Lessor is a HUBZone joint venture, the aggregate of the qualified HUBZone SBC's to the joint venture, not each concern separately, must perform the applicable percentage of work required by this clause.

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